

ETCN Aligned Courses with Recession/Pandemic Resilient Jobs

2019-2020 Centers of Excellence Report

Rank*	Occupational Title	ETCN Member	Adult School Course Titles	Palomar College Course Titles	Degree, Certification, or Pathway	Entry-Level Median Hourly Earnings
1	Medical and Health Services Managers**	Palomar		BMGT 101**		\$39.16
2	Software Developers, Applications	Palomar Poway	Intro to Programming using JavaScript	CSCI 112 – CSCI 260	AS in Computer Science w/video gaming	\$42.41
3	Registered Nurses	Palomar Escondido Vista Poway	Certified Nurse Assistant	NURS 110- NURS 218	AS in Nursing	\$39.29
4	Computer Occupations	Palomar Escondido Vista Poway	Computer Concepts & Applications Hardware & Operating Systems	CSIT 105 - CSIT 280	AS in Info Tech	\$30.24
5	Licensed Practical and Licensed Vocational Nurses	Palomar Escondido Poway	Certified Nurse Assistant	NURS 110 - NURS 218	AS in Nursing	\$23.48
6	Computer User Support Specialists	Palomar Poway	Computer Concepts & Applications Hardware & Operating Systems Professional Communications	CSIT 125 - CSIT 230	AS in Computer Information Systems	\$23.13
7	Managers, all others	Palomar		BMGT 101- BUS 205	AS in Business Management	\$28.65
8	General and Operations Managers	Palomar		BMGT 101- BUS 205	AS in Business Management	\$34.98
9	Sales Managers	Poway	Professional Communication			\$31.06
10	Financial Managers**	Palomar		BMGT 101**		\$42.54
11	Maintenance and Repair Workers	Palomar		ACR 101 WELD 160	AS in Air/Heat/Refrigeration	\$15.86
12	Accountants and Auditors	Palomar Escondido Vista Poway	Fundamentals of Accounting 1&2; Accounting Level 1&2; Quickbooks	ACCT 101 ACCT 202	AS/CA in Accounting	\$27.66

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13	Secretaries and Administrative Assistants, except Legal, Medical and Executive	Escondido Palomar Poway Vista	Professional Communications; Intro to Basic Clerical Skills; Office 365; Google Drive	ACCT 101 - BUS 205	AS/CA in Admin Assist. Or Certificate in Bus. Info. Worker	\$16.11
14	Market Research Analysts and Marketing Specialists	Palomar Poway	SEO and Google Analytics	BUS 155 - GCMW 177	AS/CA in E-Marketing	\$20.69
15	Insurance Sales Agents					\$19.81
16	Medical Assistants	Escondido Vista Poway	Medical Assistant Administration/Clinical Nursing Assistant			\$15.69
17	Medical Secretaries	Escondido Vista Palomar	Medical Billing and Coding; Medical Insurance Billing	HE 100 - BUS 88	AS in Medical Office Specialist	\$16.97
18	Computer Systems Analysts	Palomar Poway Vista	Computer Concepts & Applications; Hardware & Operating Systems; Intro to Programming Server+	CSIT 125 – CSIT 230	AS in Computer Information Systems	\$35.12
19	First-Line Supervisors of Food Preparation and Serving Workers					\$13.57
20	First-Line Supervisors of Office and Administrative Support Workers	Palomar		BMGT 101 – BMGT 295	AS in Business Management	\$22.02
21	Network and Computer Systems Administrators	Palomar Poway Vista	Server+; NetworkingPlus	CSNT 110 - CSNT 280	AS/CA in Computer Network Admin	\$35.34
22	Inspectors, Testers, Sorters, Samplers, and Weighers	Palomar		MACH 125 – MACH 191	AS in Machining Tech	\$16.24

NOTE:

* Ranking is based on first # of months in the Top 50 Jobs 2020, and then by % of Job Change during the Great Recession

** Pre-requisite classes for students pursuing a 4-year degree in healthcare and/or business management

FOR MORE INFORMATION:

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